

## Zurich Apprenticeship Program with Harper College to Bachelor of Arts in Organizational Management

### Associate of Applied Science in Business Administration – Insurance Specialization

Pending receipt and evaluation of official transcripts, this program to program transfer pathway is unofficial; does not guarantee automatic acceptance of transfer credits; and is based solely on Harper College coursework with a grade of C- or better. The University of Arizona Global Campus (UAGC) course applicability and availability to take additional coursework beyond the designated Harper College degree will vary based on each student's individual transfer credit situation. We recommend students work with their UAGC Academic Advisor during their first UAGC course to ensure duplicative coursework is not scheduled pending their official transfer credit evaluation. For complete degree, residency, and transfer credit policies, please refer to the UAGC catalog. Successful completion of this UAGC program by itself does not provide licensure or certification in any state, regardless of concentration or specialization.

For questions about the University of Arizona Global Campus portion of this transfer pathway, contact [articulation@uagc.edu](mailto:articulation@uagc.edu).

Harper General Education Courses	Credits	UAGC Course Applicability / Notes
ENG 101 Composition	3	Written Communication I Core Competency
MGT 150 Business Math	3	Quantitative Reasoning Core Competency
PSY 101 Introduction to Psychology	3	Critical Thinking Core Competency
PHI 150 Business Ethics	3	BUS 250 Corporate and Social Responsibility / Ethical Reasoning Core Competency
ECO 211 Microeconomics	3	Elective
Harper Major Courses	Credits	UAGC Course Applicability / Notes
INS 110 Insurance Fundamentals	3	Elective
MGT 111 Introduction to Business Organization	3	Elective
CIS 101 Introduction to Computer Information Systems	3	Digital Literacy Competency
INS 120 Property and Liability Insurance Principles	3	Elective
ACC 101 Introduction to Financial Accounting	4	Elective
PSY 245 Industrial/Organizational Psychology	3	Elective
MGT 165 Global Business	3	Elective
SPE 101 Fundamentals of Speech Communication	3	Oral & Interpersonal Communication Core Competency
INS 220 Personal Insurance	3	Elective
MGT 270 Principles of Management	3	*MGT 330 Management for Organizations
ACC 211 Business Law I	3	*BUS 311 Business Law
ECO 212 Macroeconomics	3	Elective
INS 240 Commercial Insurance	3	Elective
MGT 218 Introduction to Finance	3	Elective
MKT 245 Principles of Marketing	3	*BUS 330 Principles of Marketing
<b>Total Transfer Credits</b>	<b>61</b>	

All UAGC courses are required unless otherwise noted. Any UAGC course prerequisites not completed in transfer are required to be fulfilled even if those prerequisites are not a requirement within the selected UAGC program. Course prerequisites are listed in the UAGC catalog.

\*Lower-division transfer courses will not count towards the 30-credit upper-division requirement at UAGC.

UAGC Entry & General Education Courses	Credits	UAGC Course Applicability / Notes
GEN 101 Developing Skills & Strategies for Success	3	<i>Required, non-transferable entry course.</i>
Written Communication II Core Competency	3	
Information Literacy Core Competency	3	
Aesthetic Awareness & Reasoning Competency	3	
Intercultural & Global Awareness Competency	3	
Civic Responsibility Competency	3	
Scientific Reasoning Competency	4	
GEN 499 General Education Capstone ( <i>Upper Division</i> )	3	<i>Required, non-transferable capstone course.</i>
UAGC Major Courses	Credits	UAGC Course Applicability / Notes
BUS 119 Principles of Personal and Organizational Leadership	3	
ACC 208 Accounting for Managers	3	
MGT 380 Leadership for Organizations ( <i>Upper Division</i> )	3	
BUS 318 Organizational Behavior ( <i>Upper Division</i> )	3	
BUS 340 Business Communication ( <i>Upper Division</i> )	3	
MGT 435 Organizational Change ( <i>Upper Division</i> )	3	
BUS 303 Human Resource Management ( <i>Upper Division</i> )	3	
BUS 370 Organizational Development ( <i>Upper Division</i> )	3	
MGT 450 Strategic Planning for Organizations ( <i>Upper Division</i> )	3	<i>Required, non-transferable capstone course that must be taken last.</i>
UAGC Electives	Credits	UAGC Course Applicability / Notes
Electives	7	<i>Must include 6 upper division credits.</i>
<b>Total UAGC Credits</b>	<b>59</b>	
<b>Total Required Credits for Bachelor's Degree</b>	<b>120</b>	<i>Must include 30 upper division credits.</i>